STORMSHIELD

CUSTOMER CASE

Sergio Bassan Srl: connectivity and resilience for scalable cybersecurity

INDUSTRY

How do you reconcile the need for growth with security? Sergio Bassan Srl has responded by completely rethinking the cybersecurity of its Information System, with high expectations in terms of performance and functionality. It's also a great opportunity for the company to surround itself with new, trusted European service providers and suppliers, and a powerful source of day-to-day satisfaction for the IT teams, who are enjoying increased productivity.

9
locations

+200
employees

Sergio Bassan Srl is one of Italy's leading distributors of machinery, equipment and related services for the professional agricultural sector. The company now employs 200 people at 9 sites, mainly in central and north-eastern Italy.

In the space of a few years, Sergio Bassan Srl has undertaken extensive digitisation of its internal processes, and has seen a sharp increase in connections between remote sites, warehouses and its external suppliers of VoIP communications and SaaS solutions.

As a result, there was also an urgent need for Information System security to evolve; firstly, to ensure optimum protection for networks and sensitive customer and supplier data, but more importantly, to ensure business continuity in the event of a cyberattack.

This new project gave the IT department the opportunity to call on a new integrator – IT Evolution Srl – to upgrade all the company's security systems, improve performance and reduce maintenance costs.

"We were fully satisfied with the speed at which the project was implemented, the ease with which the solution could be managed, and the improvement in network security. We particularly appreciated the clarity of the dashboards, the reliability of the VPN and the proactive technical support from the Stormshield partner and team."

The winning choice for performance and scalability

In hardware terms, Sergio Bassan Srl opted to select new-generation Stormshield Network Security (SNS) firewall devices, installed between the central sites and the peripheral sites.

A cluster of SN520 firewalls was installed at the head office, supplemented by SN220s for the eight outlying sites. These two firewall models are part of the SN-M-Series and SN-S-Series ranges respectively, offering a single platform for upgrading to higher models simply by changing licences. This is a plus for a fast-growing company which may quickly want to increase its Internet speed or the number of employees connected!



Stormshield's Professional Services team also assisted the partner in the initial phase to fine-tune the security policies

An acknowledged satisfaction

Stormshield Network Security solutions also provide Sergio Bassan Srl's teams with an intuitive interface and centralised management tools for day-to-day network administration.

Connections are also secured by an IPSec VPN tunnel between all the sites and the datacentre, and by an SSL VPN tunnel for employees working remotely.

Finally, a full range of antivirus, web filtering and access control solutions have been activated to ensure complete protection, clarity of network flows used and ease of rights management.

A winning combination of a supplier and a trusted partner

Stormshield has been awarded the "Cybersecurity Made in Europe" label by the Alliance pour la Confiance Numérique (ACN), which certifies European cybersecurity companies. Recognition from this prestigious European body, along with the numerous certifications and qualifications Stormshield has also obtained from national agencies, provided reason enough to earn Sergio Bassan Srl's trust and confidence.

This trust was also backed up by IT Evolution Srl, which integrated the firewalls into the existing infrastructure; set up LDAP with Active Directory; configured all the expected functionalities without any difficulty; and above all, provided the customer with personalised advice and assistance throughout the deployment.

Stormshield's Professional Services team also assisted the partner in the initial phase to fine-tune the security policies.

SOLUTIONS USED

→ SN520

→ SN220

Acknowledged satisfaction: a guarantee of future projects

In addition to their acknowledged reliability, Stormshield Network Security solutions also provide Sergio Bassan Srl's teams with an intuitive interface and centralised management tools for day-to-day network administration.

Another major advantage reported by the teams is the ability to monitor traffic in great detail to check that what has been planned is actually working in terms of efficiency, safety and performance.

The next step is to integrate the Stormshield Management Center (SMC) solution for greater control and visibility over distributed networks.

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